



Revision number: 2

Purchasing Agent: BRENDA VELDEVERE (801) 538-3142

ITEM: LCD PROJECTORS

VENDOR: 02114G

TV SPECIALISTS, INC
180 EAST 2100 SOUTH
SLC UT 84115

INTERNET ADDRESS:

www.tvspecialists.com

TELEPHONE:

(801) 486.5757

FAX NUMBER:

(801) 486.7566

CONTACT:

TED BOLLINGER

EMAIL:

tedb@tvspec.com

BRAND/TRADE NAME:

VARIOUS

PRICE:

SEE ATTACHED PRICE LIST

TERMS:

NET 30

EFFECTIVE DATES:

09/01/2003 THROUGH 08/31/2005

DAYS REQUIRED FOR DELIVERY:

STOCK TO 25 DAYS ARO

MINIMUM ORDER:

ONE UNIT

OTHER CONDITIONS:

CONTRACT PERIOD IS FOR TWO YEARS, WITH THREE ONE-YEAR
OPTIONS TO RENEW AFTER 08/31/2005.

ORIGINATING SOLICITATION:

BV4901 OPENED 07/22/2003 AT 2:00 P.M.

REVISION #2: PRICES HAVE BEEN UPDATED MARCH 2004.

THIS IS A MULTIPLE AWARD CONTRACT.**PLEASE SEE CONTRACTS**

MA1711, MA1712, MA1713, MA1714, MA1715, MA1716 AND THE PC STORES

BEFORE MAKING A PURCHASING DECISION.



SVGA Projectors

(Native Resolution 800x600)

Model #	Lumens	Lamp Life	MSRP	FOB Delivered price NON EDUCATION	FOB Delivered price EDUCATION
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Panasonic

PT-LC56u	1600	2000-3000	\$1,599	\$999.38	\$999.38
PT-L520u	2000	2000-3000	\$3,395	\$1,896.35	\$1,896.35

Sony

VPL-DS100	1200	2000	\$1,399	\$907.36	\$907.36
VPL-CS6	1800	2000-2500	\$2,045	\$1,322.80	\$1,322.80

*Price listed reflects an optional 3-year Sony warranty included with each Sony projector.

Optoma

EP-731	1100	1500-2000	\$1,399	\$968.10	\$968.10
EP-750	1600	1500-2000	\$2,995	\$1370.25	\$1370.25

Sharp

PG-B10S	1200	2000	\$1,395	\$846.87	\$846.87
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Canon

LV-5210	2000	2000	\$1,999	\$1,473.04	\$1,473.04
LV-53	1250	2000	\$1,299	\$926.37	\$926.37

JVC

TO BE ANNOUNCED



XGA Projectors

(Native Resolution 1024x768)

Model #	Lumens	Lamp Life	MSRP	FOB Delivered price NON EDUCATION	FOB Delivered price EDUCATION
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Panasonic

PT-LC76U	1600	2000-3000	\$2,599	\$1,497.93	\$1,497.93
PT-LC80U	2000	2000-3000	\$3,999	\$1,792.45	\$1,792.45
PT-L735U	2600	2000-3000	\$5,499	\$2,474.88	\$2,474.88
PT-L735NTU	2600	2000-3000	\$5,199	\$3,073.00	\$3,073.00
PT-L780U	3200	2000-2500	\$6,199	\$3,263.91	\$3,263.91
PT-780NTU	3200	2000-3000	\$7,499	\$3,591.41	\$3,591.41
PT-L6510U	4200	1500-2000	\$11,295	\$4,893.42	\$4,893.42
PT-L6510UL	4200	1500-2000	\$10,795	\$4,676.42	\$4,676.42
PT-D7500	5000	1500-2000	\$23,000	\$14,338.00	\$14,338.00

Sony

VPL-EX1	1500	2000-2500	\$2,450	\$1,582.60	\$1,582.60
VPL-CX6	2000	2000-2500	\$2,850	\$1,843.00	\$1,843.00
VPL-PX11	2000	2000	\$4,500	\$2,634.00	\$2,634.00
VPL-PX15	2000	2000	\$6,100	\$3,571.00	\$3,571.00
VPL-PX35	2600	2000-3000	\$5,499	\$3,221.98	\$3,221.98
VPL-PX40	3500	2000-3000	\$7,500	\$4,362.55	\$4,362.55
VPL-FX51	5200	1500	\$14,000	\$7,906.00	\$7,906.00

*Price listed reflects an optional 3-year Sony warranty included with each Sony projector.

Optoma

EP-725 (2.1 lbs.)	1100	2000	\$2,595	\$1,797.60	\$1,797.60
EP-737 (3.5 lbs.)	1500	2000	\$2,795	\$1,797.60	\$1,797.60
EP-756 (6.4 lbs.)	2000	2000	\$4,995	\$2,273.04	\$2,273.04
EP-757 (6.6 lbs.)	2300	2000	\$5,495	\$2,454.48	\$2,454.48

Sharp

PG-A20X	2000	3000-4500	\$2,795	\$1,650.75	\$1,650.75
PG-C45X	2500	1500-2000	\$4,295	\$2,793.16	\$2,793.16
XG-C50X	3000	1500-2000	\$4,995	\$3,151.10	\$3,151.10
XG-P25X	4000	1500-2000	\$6,995	\$4,485.00	\$4,485.00

Canon

LV-X2	1100	2000	\$2,999	\$1,387.20	\$1,387.20
LV-7355	2200	2000	\$4,499	\$2,296.15	\$2,296.15
LV-7555	4600	2000	\$7,999	\$5,599.30	\$5,599.30
LV-7555F	4600	2000	\$7,499	\$5,299.81	\$5,299.81



SXGA Projectors

(Native Resolution 1280X1024)

Model #	Lumens	Lamp Life	MSRP	FOB Delivered price NON EDUCATION	FOB Delivered price EDUCATION
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Panasonic

PT-L6600U	3600	1500-2000	\$17,995	\$10,849.00	\$10,849.00
PT-L6600UL	3600	1500-2000	\$17,495	\$10,549.00	\$10,549.00
PT-D7600	6000	1500-2000	\$30,000	\$18,672.00	\$18,672.00

Sony

TO BE ANNOUNCED

Optoma

TO BE ANNOUNCED

Sharp

XG-V10WU	4700	1500-2000	\$16,995	\$9,683.12	\$9,683.12
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Canon

TO BE ANNOUNCED

JVC

DLA-SX21SU	1500	2000	\$8,995	\$6,494.40	\$6,494.40
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Accessories and Replacement Lamps

Category	Minimum Markdown From List Price
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Panasonic

Accessories	20%
Replacement Lamps	15%

Sony

Accessories	18%
Replacement Lamps	18%

Optoma

Accessories	20%
Replacement Lamps	18%

Sharp

Accessories	20%
Replacement Lamps	8%

Canon

Accessories	20%
Replacement Lamps	18%

JVC

Accessories	15%
Replacement Lamps	15%



ON-SITE TRAINING

“Wasatch Front” Area (Ogden to Provo):

4 ½ hours of on-site training will be provided at no charge. Additional training hours will be available at a flat rate of \$65.00 per hour.

Outside “Wasatch Front” Area:

On-site training outside the Wasatch Front will be handled on a case-by-case basis. If multiple units are purchased or end user can be flexible with respect to training dates similar policy to the above can be accommodated.

INSTALLATION

The Division of Purchasing understands that the cost for installation of LCD Projector(s) can and does vary on a case-by-case basis. The following pricing information (in the absence of special installation scenarios such as the use of a fork lift, electrical contracting, etc ...) is intended to set basic guidelines for installation costs. Complete installation costs must be fully clarified by a site-visit to determine appropriate cable lengths, cable types, possible need for video amplification, ideal mounting devices etc.

Name of installing company	TV SPECIALISTS, INC.
Labor cost	\$ 66.00 Per Hour INCLUDES TRAVEL
Mounting Hardware	12.5 % Mark Up from Cost
Cables & Wires	15.0 % Mark Up from Cost
Geographical installation area	THE WHOLE STATE OF UTAH
Other expenses	AFTER VISITING SITE, TV SPECIALISTS, INC. WILL PROVIDE A WRITTEN INSTALLATION QUOTE INCLUDING “OTHER EXPENSES.”

THIS CONTRACT COVERS ONLY THOSE ITEMS LISTED IN THE PRICE SCHEDULE. IT IS THE RESPONSIBILITY OF THE AGENCY TO ENSURE THAT OTHER ITEMS PURCHASED ARE INVOICED SEPARATELY. STATE AGENCIES WILL PLACE ORDERS DIRECTLY WITH THE VENDOR (CREATING A PG IN FINET) AND MAKE PAYMENTS FOR THE SAME ON A PV REFERENCING THE ORIGINAL PG. AGENCIES WILL RETURN TO THE VENDOR ANY INVOICE WHICH REFLECTS INCORRECT PRICING.

FINET CODE (S):

20775000000-Projection Devices, Liquid Crystal Display (LCD)